



**Bell Aliant Regional Communications
Income Fund**

**Supplementary Information
(unaudited)**

Second Quarter 2007

BELL ALIANT REGIONAL COMMUNICATIONS INCOME FUND

Supplementary Information (unaudited)

Basis of preparation

Pursuant to a Plan of Arrangement (the Arrangement), Bell Aliant Regional Communications Income Fund (Bell Aliant Income Fund or the Fund) and Bell Aliant Regional Communications Holdings, Limited Partnership (Bell Aliant Holdings LP), a limited partnership subsidiary that holds the operating business of the Fund, were created and began operations on July 7, 2006. The operations of Aliant Inc. (Aliant) were reorganized into a limited partnership subsidiary of Bell Aliant Holdings LP, Bell Aliant Regional Communications, Limited Partnership (Bell Aliant LP) with the subsidiary subsequently acquiring certain wireline assets from Bell Canada and disposing of certain wireless assets to Bell Canada. In 2006, the Arrangement transaction was accounted for as if Bell Aliant Holdings LP had carried on the business of the former Aliant. Refer to the consolidated financial statements and notes for Bell Aliant Holdings LP for the year ended December 31, 2006, available on our website at www.bell.aliant.ca and on www.sedar.com for further information on the Arrangement.

Throughout this document, "we", "us" and "our" refers to the Fund and / or Bell Aliant Holdings LP. Where applicable and where indicated, the prior year's financial measures of Bell Aliant Holdings LP related to Operating revenues, Operating income, EBITDA, Distributable cash and Capital expenditures, as well as certain statistical information have been restated, and are labeled 'Pro forma', to provide comparative information assuming Bell Aliant Holdings LP had been in operation since January 1, 2005. In presenting pro forma results, management has made certain estimates and assumptions. Readers are cautioned that this pro forma presentation of prior results is unaudited and is not reflective of results presented in accordance with Canadian generally accepted accounting principles (GAAP).

Certain amounts presented in this Supplementary Information are rounded. Accordingly, the columns and rows may not add to the totals presented.

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BELL ALIANT REGIONAL COMMUNICATIONS INCOME FUND
BELL ALIANT INCOME FUND
Supplementary Information (unaudited)
Summary
(Millions of dollars, except as otherwise indicated)

	2007			2006 ⁽¹⁾					
	Q2 YTD	Q2	Q1	Total	Q4	Q3	Q2 YTD	Q2	Q1
INCOME FUND									
Net earnings									
Operating revenues	\$123.5	\$48.7	\$74.8	\$129.5	\$80.3	\$49.2	-	-	-
Expenses	5.2	3.2	2.0	-	1.0	-	-	-	-
Net earnings from continuing operations	\$118.3	\$45.5	\$72.8	\$128.5	\$79.3	\$49.2	-	-	-
Net earnings (loss) from discontinued operations	216.6	212.2	4.4	(0.5)	(0.3)	(0.2)	-	-	-
Net earnings	\$334.9	\$257.7	\$77.2	\$128.0	\$79.0	\$49.0	-	-	-
Distributions declared	\$188.9	\$92.9	\$96.0	\$163.0	\$85.1	\$77.9	-	-	-
Distributions declared per Fund unit	\$1.403	\$0.705	\$0.698	\$1.313	\$0.685	\$0.628	-	-	-
Unitholders' capital (000's)									
Fund units publicly held, beginning of period	124,116	135,196	124,116	124,121	124,119	124,121	-	-	-
Issued (redeemed)	13,461	(3)	13,464	(5)	(3)	(2)	-	-	-
Repurchased under an NCIB ⁽²⁾	(6,776)	(4,392)	(2,384)	-	-	-	-	-	-
Fund units publicly held, end of period	130,801	130,801	135,196	124,116	124,116	124,119	-	-	-
Exchangeable units held by BCE Inc. / Bell Canada	100,374	100,374	100,374	100,374	100,374	100,374	-	-	-
Deferred units (dilutive)	323	323	315	-	-	-	-	-	-
Fully diluted Fund units, end of period	231,498	231,498	235,885	224,490	224,490	224,493	-	-	-
Average units outstanding - basic	132,961	133,200	132,723	124,119	124,118	124,121	-	-	-
Average units outstanding - fully diluted	233,658	233,896	233,412	224,493	224,492	224,495	-	-	-
Market data									
Market capitalization ⁽³⁾		\$7,332.6	\$6,956.4	\$6,052.2	\$7,846.1				
Market price									
High		\$32.76	\$30.06	\$35.09	\$35.95				
Low		\$29.53	\$26.84	\$26.41	\$33.01				
Close		\$31.35	\$29.53	\$26.96	\$34.95				
Distribution yield ⁽⁴⁾		9.0%	9.5%	10.2%	7.2%				

⁽¹⁾ The Bell Aliant Income Fund was established on March 31, 2006, but did not commence active operations until July 7, 2006.

⁽²⁾ On February 28, 2007, we commenced a normal course issuer bid (NCIB) program, which allows us to acquire, from time to time, up to 13,738,000 Fund units at market prices for cancellation. The NCIB expires on February 27, 2008.

⁽³⁾ Market capitalization - fully diluted Fund units, end of period multiplied by market close price.

⁽⁴⁾ Distribution yield - distributions declared per Fund unit divided by market close price. This calculation is annualized.

BELL ALIANT REGIONAL COMMUNICATIONS INCOME FUND

Supplementary Information (unaudited)

(Millions of dollars, except as otherwise indicated)

BELL ALIANT HOLDINGS LP

Summary of pro forma financial results

	2007 ⁽⁵⁾			2006 ⁽⁶⁾					
	Q2 YTD	Q2	Q1	Total	Q4 ⁽⁵⁾	Q3	Q2 YTD	Q2	Q1
BELL ALIANT HOLDINGS LP									
Pro forma financial measures									
Pro forma operating revenues ⁽⁷⁾	\$1,676.8	\$825.4	\$851.4	\$3,299.2	\$837.3	\$825.1	\$1,636.8	\$814.9	\$821.9
Pro forma EBITDA ⁽⁷⁾	\$707.6	\$358.1	\$349.5	\$1,446.7	\$363.9	\$366.7	\$716.1	\$363.2	\$352.9
Pro forma EBITDA ⁽⁷⁾ margin	42.2%	43.4%	41.1%	43.9%	43.5%	44.4%	43.8%	44.6%	42.9%
Pro forma operating income ⁽⁷⁾	\$227.4	\$55.8	\$171.6	\$732.6	\$186.0	\$194.2	\$352.4	\$180.8	\$171.6
Current year Q over same Q last year growth									
Pro forma operating revenues ⁽⁷⁾	\$40.0	\$10.5	\$29.5	\$45.2	\$15.2	\$13.7	\$16.3	\$9.4	\$6.9
	2.4%	1.3%	3.6%	1.4%	1.8%	1.7%	1.0%	1.2%	0.8%
Pro forma EBITDA ⁽⁷⁾	(\$8.5)	(\$5.1)	(\$3.4)	\$2.9	(\$3.7)	\$3.8	\$2.8	\$2.8	\$0.0
	(1.2%)	(1.4%)	(1.0%)	0.2%	(1.0%)	1.0%	0.4%	0.8%	0.0%
Pro forma EBITDA ⁽⁷⁾ margin	(1.6%)	(1.2%)	(1.8%)	(0.6%)	(1.2%)	(0.3%)	(0.3%)	(0.1%)	(0.4%)
	(3.4%)	(2.7%)	(4.2%)	(1.4%)	(2.7%)	(0.7%)	(0.7%)	(0.2%)	(0.9%)
Pro forma operating income ⁽⁷⁾	(\$125.0)	(\$125.0)	\$0.0	\$2.9	(\$2.0)	\$10.2	(\$5.3)	(\$0.5)	(\$4.8)
	(35.5%)	(69.1%)	0.0%	0.4%	(1.1%)	5.5%	(1.5%)	(0.3%)	(2.7%)
Pro forma operating statistics									
Network Access Services (NAS)		3,264,763	3,286,945		3,309,244	3,346,724		3,359,106	3,364,493
NAS net declines, in the period	(44,481)	(22,182)	(22,299)	(66,414)	(37,480)	(12,382)	(16,552)	(5,387)	(11,165)
As a percentage, in the period	(1.3%)	(0.7%)	(0.7%)	(2.0%)	(1.1%)	(0.4%)	(0.5%)	(0.2%)	(0.3%)
High speed Internet (HSI) customers		642,434	620,517		588,238	559,170		530,528	509,940
HSI customers net additions, in the period	54,196	21,917	32,279	113,641	29,068	28,642	55,931	20,588	35,343
As a percentage, in the period	9.2%	3.5%	5.5%	23.9%	5.2%	5.4%	11.8%	4.0%	7.4%
Pro forma cash flow measures									
Pro forma capital expenditures ⁽⁷⁾	\$258.7	\$143.4	\$115.3	\$517.5	\$131.1	\$132.2	\$254.2	\$142.1	\$112.1
Capital Intensity ⁽⁸⁾	15.4%	17.4%	13.5%	15.7%	15.7%	16.0%	15.5%	17.4%	13.6%
Distributable cash ⁽⁷⁾	\$350.8	\$160.2	\$190.6	\$720.1	\$184.0	\$185.9	\$350.2	\$167.5	\$182.7
Distributions declared ⁽⁹⁾	\$329.7	\$163.5	\$166.2	\$602.4	\$153.8	\$141.0	\$307.6	\$153.8	\$153.8
Payout ratio ⁽¹⁰⁾	94.0%	102.1%	87.2%	83.7%	83.6%	75.8%	87.8%	91.8%	84.2%
Current year Q over same Q last year growth									
Distributable cash ⁽⁷⁾	\$0.6	(\$7.3)	\$7.9	\$9.4	(\$5.0)	\$14.8	(\$0.4)	(\$0.8)	\$0.4
	0.2%	(4.4%)	4.3%	1.3%	(2.6%)	8.6%	(0.1%)	(0.5%)	0.2%

⁽⁵⁾ Q4 2006 and 2007 financial results are as reported. There were no pro forma adjustments in those periods.

⁽⁶⁾ In 2007, we adopted discontinued operations presentation for Aliant Directory Services, in accordance with Canadian GAAP. As a result, the financial information for 2006 has been restated.

⁽⁷⁾ The terms Pro forma operating revenues, EBITDA, Pro forma EBITDA, operating income, Pro forma operating income, Pro forma capital expenditures and distributable cash do not have any standardized meaning prescribed by Canadian GAAP. Refer to pages 9, 10, 11 and 12 for definitions and reconciliations to the most comparable GAAP financial measure.

⁽⁸⁾ Capital intensity - Pro forma capital expenditures divided by Pro forma operating revenue.

⁽⁹⁾ For periods prior to Q3 2006, distributions declared are based on management's estimates of what would have been paid had the Fund been in existence since January 1, 2005, and carried out the current payout policy. The per unit numbers for these periods are based on an estimate of 224,495,000 fully diluted Fund units for all periods. Distributions declared per this schedule exclude \$1.8 million in dividends paid to minority shareholders of Atlantic Mobility Products (AMP) prior to Q3 2006, but includes distributions declared to Bell Canada and BCE on units that are exchangeable into Fund units.

⁽¹⁰⁾ Payout ratio - distributions declared divided by distributable cash.

BELL ALIANT REGIONAL COMMUNICATIONS INCOME FUND

Supplementary Information (unaudited)

(Millions of dollars, except as otherwise indicated)

BELL ALIANT HOLDINGS LP

Summary of financial results, as reported

	2007			2006 ⁽⁶⁾					
	Q2 YTD	Q2	Q1	Total	Q4	Q3	Q2 YTD	Q2	Q1
BELL ALIANT HOLDINGS LP									
Net earnings									
Operating revenues	\$1,676.8	\$825.4	\$851.4	\$2,684.3	\$837.3	\$802.8	\$1,044.2	\$516.5	\$527.7
Expenses	969.2	467.3	501.9	1,536.8	473.4	447.2	616.2	300.5	315.7
EBITDA⁽⁷⁾	707.6	358.1	349.5	1,147.5	363.9	355.6	428.0	216.0	212.0
Depreciation and amortization	421.0	273.1	147.9	483.8	151.8	141.5	190.5	91.8	98.7
Net benefit plans cost	57.8	28.3	29.5	99.7	25.9	26.0	47.8	23.6	24.2
Restructuring and other charges	1.4	0.9	0.5	13.2	0.2	3.8	9.2	8.9	0.3
Operating income⁽⁷⁾	227.4	55.8	171.6	550.8	186.0	184.3	180.5	91.7	88.8
Other income (expenses)	(2.6)	(0.4)	(2.2)	2,768.5	1.9	2,780.3	(13.7)	(1.3)	(12.4)
Interest charges	81.1	41.7	39.4	108.0	37.1	37.1	33.8	16.0	17.8
Income tax expense (recovery)	(51.4)	(46.8)	(4.6)	236.7	234.1	(46.1)	48.7	25.9	22.8
Non-controlling interest	67.2	15.6	51.6	93.9	49.3	43.5	1.1	0.6	0.5
Net earnings from continuing operations	127.9	44.9	83.0	2,880.7	(132.6)	2,930.1	83.2	47.9	35.3
Net earnings from discontinued operations ⁽¹¹⁾	265.8	260.3	5.5	21.3	5.6	5.5	10.2	5.3	4.9
Net earnings (loss)	\$393.7	\$305.2	\$88.5	\$2,902.0	(\$127.0)	\$2,935.6	\$93.4	\$53.2	\$40.2
Balance sheet									
Current assets		\$493.5	\$836.6		\$734.5	\$837.0		\$434.5	\$438.2
Capital investments		6,930.9	3,885.8		3,919.3	3,868.5		1,907.8	1,895.6
Other assets		3,121.1	5,918.5		5,959.3	5,919.5		453.4	403.0
Total assets		\$10,545.5	\$10,640.9		\$10,613.1	\$10,625.0		\$2,795.8	\$2,736.8
Current liabilities		\$837.3	\$440.0		\$568.8	\$583.3		\$264.8	\$335.3
Long term debt		2,505.3	2,962.7		2,702.0	2,799.2		1,055.0	750.4
Other liabilities		818.7	551.0		586.6	244.6		223.0	227.5
Non-controlling interest ⁽¹²⁾		1,862.1	1,907.1		1,919.1	1,929.5		6.7	6.1
Partners' / Shareholders' equity		4,522.1	4,780.1		4,836.6	5,068.4		1,246.1	1,417.5
Total liabilities and partners' / shareholders' equity		\$10,545.5	\$10,640.9		\$10,613.1	\$10,625.0		\$2,795.8	\$2,736.8

⁽¹¹⁾ Net earnings from discontinued operations - mainly consists of Aliant Directory Services, a pre-tax gain on disposal of \$315.2M was recorded during Q2 2007.

⁽¹²⁾ Non-controlling interest - mainly includes the 36.9 per cent interest in Bell Aliant LP beneficially owned by BCE and Bell Canada and the 36.7 per cent interest in Télébec, Limited Partnership and Northern Tel, Limited Partnership that is indirectly held by the Fund effective Q1 2007.

BELL ALIANT REGIONAL COMMUNICATIONS INCOME FUND
BELL ALIANT HOLDINGS LP
Supplementary Information (unaudited)
Pro forma operating revenues and growth
(Millions of dollars, except as otherwise indicated)

	2007			2006 ⁽⁶⁾					
	Q2 YTD	Q2	Q1 ⁽¹³⁾	Total	Q4 ⁽¹³⁾	Q3	Q2 YTD	Q2	Q1
Pro forma operating revenues⁽⁷⁾									
Local and access	\$715.8	\$360.6	\$355.2	\$1,456.5	\$362.9	\$367.6	\$726.0	\$364.4	\$361.6
Long distance	233.7	118.5	115.2	490.3	118.4	129.2	242.7	123.3	119.4
Data:									
Internet	164.3	83.0	81.3	302.9	80.0	77.0	145.9	74.7	71.2
Other	185.7	90.5	95.2	363.7	96.9	90.2	176.6	90.8	85.8
Total data	350.0	173.5	176.5	666.6	176.9	167.2	322.5	165.5	157.0
Information technology:									
IT services	70.3	35.6	34.7	128.2	35.7	31.4	61.1	30.2	30.9
Fulfillment	107.3	36.4	70.9	150.8	36.9	29.3	84.6	28.9	55.7
Total IT	177.6	72.0	105.6	279.0	72.6	60.7	145.7	59.1	86.6
Wireless	30.1	15.5	14.6	55.9	14.4	15.7	25.8	13.0	12.8
Other revenues:									
Atlantic Mobility Products	42.1	23.4	18.7	89.7	23.7	22.7	43.3	24.5	18.8
Innovatia	13.1	6.5	6.6	27.9	6.7	7.1	14.1	6.9	7.2
Product sales	31.5	15.7	15.8	63.2	20.5	12.4	30.3	15.3	15.0
Rentals	20.0	10.2	9.8	46.3	10.5	11.5	24.3	12.1	12.2
Other	62.9	29.5	33.4	123.8	30.7	31.0	62.1	30.8	31.3
Total other revenues	169.6	85.3	84.3	350.9	92.1	84.7	174.1	89.6	84.5
	\$1,676.8	\$825.4	\$851.4	\$3,299.2	\$837.3	\$825.1	\$1,636.8	\$814.9	\$821.9
Current year Q over same Q last year growth									
Local and access	(\$10.2)	(\$3.8)	(\$6.4)	(\$13.5)	(\$5.6)	(\$3.5)	(\$4.4)	(\$4.4)	\$0.0
	(1.4%)	(1.0%)	(1.8%)	(0.9%)	(1.5%)	(0.9%)	(0.6%)	(1.2%)	-
Long distance	(\$9.0)	(\$4.8)	(\$4.2)	(\$38.6)	(\$9.3)	(\$6.4)	(\$22.9)	(\$10.5)	(\$12.4)
	(3.7%)	(3.9%)	(3.5%)	(7.3%)	(7.3%)	(4.7%)	(8.6%)	(7.8%)	(9.4%)
Data:									
Internet	\$18.4	\$8.3	\$10.1	\$49.9	\$11.9	\$12.2	\$25.8	\$13.4	\$12.4
	12.6%	11.1%	14.2%	19.7%	17.5%	18.8%	21.5%	21.9%	21.1%
Other	\$9.1	(\$0.3)	\$9.4	\$2.8	\$4.3	\$2.4	(\$3.9)	(\$0.3)	(\$3.6)
	5.2%	(0.3%)	11.0%	0.8%	4.6%	2.7%	(2.2%)	(0.3%)	(4.0%)
Total data	\$27.5	\$8.0	\$19.5	\$52.7	\$16.2	\$14.6	\$21.9	\$13.1	\$8.8
	8.5%	4.8%	12.4%	8.6%	10.1%	9.6%	7.3%	8.6%	5.9%
Information technology:									
IT services	\$9.2	\$5.4	\$3.8	\$12.1	\$6.7	\$6.0	(\$0.6)	(\$0.6)	\$0.0
	15.1%	17.9%	12.3%	10.4%	23.1%	23.6%	(1.0%)	(1.9%)	-
Fulfillment	\$22.7	\$7.5	\$15.2	\$13.9	\$8.8	\$0.7	\$4.4	(\$1.5)	\$5.9
	26.8%	26.0%	27.3%	10.2%	31.3%	2.4%	5.5%	(4.9%)	11.8%
Total IT	\$31.9	\$12.9	\$19.0	\$26.0	\$15.5	\$6.7	\$3.8	(\$2.1)	\$5.9
	21.9%	21.8%	21.9%	10.3%	27.1%	12.4%	2.7%	(3.4%)	7.3%
Wireless	\$4.3	\$2.5	\$1.8	\$4.5	\$1.1	\$0.2	\$3.2	\$0.9	\$2.3
	16.7%	19.2%	14.1%	8.8%	8.3%	1.3%	14.2%	7.4%	21.9%
Other revenues:									
Atlantic Mobility Products	(\$1.2)	(\$1.1)	(\$0.1)	\$6.2	\$0.2	\$1.2	\$4.8	\$4.2	\$0.6
	(2.8%)	(4.5%)	(0.5%)	7.4%	0.9%	5.6%	12.5%	20.7%	3.3%
Innovatia	(\$1.0)	(\$0.4)	(\$0.6)	\$1.6	\$0.5	\$1.0	\$0.1	\$1.6	(\$1.5)
	(7.1%)	(5.8%)	(8.3%)	6.1%	8.1%	16.4%	0.7%	30.2%	(17.2%)
Product sales	\$1.2	\$0.4	\$0.8	\$1.5	(\$1.1)	(\$1.5)	\$4.1	\$2.4	\$1.7
	4.0%	2.6%	5.3%	2.4%	(5.1%)	(10.8%)	15.6%	18.6%	12.8%
Rentals	(\$4.3)	(\$1.9)	(\$2.4)	(\$8.7)	(\$2.7)	(\$2.2)	(\$3.8)	(\$1.5)	(\$2.3)
	(17.7%)	(15.7%)	(19.7%)	(15.8%)	(20.5%)	(16.1%)	(13.5%)	(11.0%)	(15.9%)
Other	\$0.8	(\$1.3)	\$2.1	\$13.5	\$0.4	\$3.6	\$9.5	\$5.7	\$3.8
	1.3%	(4.2%)	6.7%	12.2%	1.3%	13.1%	18.1%	22.7%	13.8%
Total other revenues	(\$4.5)	(\$4.3)	(\$0.2)	\$14.1	(\$2.7)	\$2.1	\$14.7	\$12.4	\$2.3
	(2.6%)	(4.8%)	(0.2%)	4.2%	(2.8%)	2.5%	9.2%	16.1%	2.8%

⁽¹³⁾ We have reclassified Other data, Internet and Other operating revenues in Q4 2006 and Q1 2007 to more accurately reflect their nature.

BELL ALIANT REGIONAL COMMUNICATIONS INCOME FUND
Supplementary Information (unaudited)
(Millions of dollars, except as otherwise indicated)
BELL ALIANT HOLDINGS LP
Pro forma operating revenues statistics

	2007			2006					
	Q2 YTD	Q2	Q1	Total	Q4	Q3	Q2 YTD	Q2	Q1
Network access service (NAS)									
Residential		2,189,000	2,204,973		2,224,544	2,259,174		2,272,454	2,280,225
Business		1,075,763	1,081,972		1,084,700	1,087,550		1,086,652	1,084,268
Total		3,264,763	3,286,945		3,309,244	3,346,724		3,359,106	3,364,493
NAS net declines	(44,481)	(22,182)	(22,299)	(66,414)	(37,480)	(12,382)	(16,552)	(5,387)	(11,165)
Long distance minutes (thousand's)	2,400,324	1,186,595	1,213,729	5,029,226	1,235,365	1,240,843	2,553,018	1,238,703	1,314,315
Revenue per long distance minute		\$0.095	\$0.089		\$0.090	\$0.099		\$0.094	\$0.086
Wireless customers									
Prepaid		12,811	11,840		14,412	10,918		8,244	6,721
Postpaid		75,404	74,307		73,341	71,544		68,683	63,059
Total		88,215	86,147		87,753	82,462		76,927	69,780
Wireless net additions (declines)	462	2,068	(1,606)	19,305	5,291	5,535	8,479	7,147	1,332
Churn - postpaid wireless	1.9%	2.4%	1.4%	1.2%	1.3%	1.2%	1.2%	1.1%	1.3%
Wireless - average revenue per customer (ARPC)									
Prepaid	\$17.77	\$20.17	\$15.53	\$9.24	\$12.60	\$11.02	\$4.98	\$8.17	\$1.72
Postpaid	\$61.17	\$62.27	\$60.06	\$64.10	\$61.23	\$69.07	\$63.00	\$62.14	\$63.89
Total	\$54.85	\$56.35	\$53.35	\$57.78	\$54.16	\$62.30	\$57.40	\$56.99	\$57.94
High speed Internet (HSI) customers		642,434	620,517		588,238	559,170		530,528	509,940
HSI customer net additions	54,196	21,917	32,279	113,641	29,068	28,642	55,931	20,588	35,343
Residential HSI ARPC ⁽¹⁴⁾	\$35.19	\$34.90	\$35.49	\$35.31	\$36.04	\$34.70	\$35.22	\$35.66	\$34.77
Current year Q over same Q last year growth									
Long distance minutes	(152,694) (6.0%)	(52,108) (4.2%)	(100,586) (7.7%)	(109,428) (2.1%)	(53,078) (4.1%)	(31,829) (2.5%)	(24,521) (1.0%)	(42,037) (3.3%)	17,516 1.4%
Wireless ARPC - total	(\$2.55) (4.4%)	(\$0.64) (1.1%)	(\$4.59) (7.9%)	(\$3.19) (5.2%)	(\$6.16) (10.2%)	(\$13.89) (18.2%)	\$3.89 7.3%	(\$0.19) (0.3%)	\$8.18 16.4%
Churn - postpaid wireless	0.7% 58.3%	1.3% 118.2%	0.1% 7.7%	(0.3%) (20.0%)	(0.2%) (13.3%)	(0.4%) (25.0%)	(0.3%) (20.0%)	(0.5%) (31.3%)	- -
Residential HSI ARPC	(\$0.03) (0.1%)	(\$0.76) (2.1%)	\$0.72 2.1%	\$1.51 4.5%	\$1.83 5.3%	\$0.42 1.2%	\$1.94 5.8%	\$2.29 6.9%	\$1.58 4.8%
Current year-to-date over same year-to-date last year growth									
NAS		(94,343) (2.8%)	(77,548) (2.3%)		(66,414) (2.0%)	(42,296) (1.2%)		(26,837) (0.8%)	(27,363) (0.8%)
Wireless customers		11,288 14.7%	16,367 23.5%		19,305 28.2%	15,340 22.9%		10,673 16.1%	5,330 8.3%
HSI customers		111,906 21.1%	110,577 21.7%		113,641 23.9%	116,885 26.4%		126,271 31.2%	132,797 35.2%

⁽¹⁴⁾ We have restated our Residential high speed Internet ARPC for Q3 and Q4 2006 to include Value Added Services in order to align our definitions across all our regions. Q1 2007 ARPC was restated as a result of the Internet revenue reclassification, as noted on page 6.

BELL ALIANT REGIONAL COMMUNICATIONS INCOME FUND

Supplementary Information (unaudited)

BELL ALIANT HOLDINGS LP

Capital structure

	2007			2006 ⁽⁶⁾					
	Q2 YTD	Q2	Q1	Total	Q4	Q3	Q2 YTD	Q2	Q1
Capital structure									
Unitholders' / Shareholders' equity		49.4%	49.7%		51.3%	52.5%		53.8%	62.0%
Non-controlling interest ⁽¹²⁾		20.4%	19.8%		20.3%	20.0%		0.3%	0.3%
Net debt ⁽¹⁵⁾		30.2%	30.5%		28.4%	27.5%		45.9%	37.7%
		100.0%	100.0%		100.0%	100.0%		100.0%	100.0%
Return Statistics									
Return on unitholders' / shareholders' equity ⁽¹⁶⁾	16.5%	25.8%	7.4%	97.6%	(10.1%)	290.5%	14.2%	16.3%	12.2%
Return on invested capital ⁽¹⁷⁾	9.5%	14.2%	4.8%	52.8%	(4.3%)	150.6%	10.6%	11.0%	8.8%
Net debt to EBITDA ⁽¹⁸⁾		1.9	2.0		1.9	1.8		1.2	0.9
Interest coverage ⁽¹⁹⁾		21.7	26.3		30.7	35.5		4.9	4.7
Cash flow to interest ⁽²⁰⁾		6.6	6.6		6.5	5.9		7.4	7.3

Financial strength	Standard & Poor's	Dominion Bond Rating Service
Bell Aliant LP senior unsecured debt	BBB, stable trend	BBB (high), stable trend
Bell Aliant LP commercial paper	Not rated	R-1 (low), stable trend
Télébec and NorthernTel debentures	BBB, stable trend	BBB (high), stable trend
Bell Aliant Income Fund	SR-2, stable (moderate)	STA-2 (high)

During 2007, Standard & Poor's equalized the ratings of Télébec and NorthernTel's debentures with those of Bell Aliant LP at BBB.

⁽¹⁵⁾ Net debt - long-term debt, long-term debt due within one year, notes payable and bank advances, and notes payable to related party, less cash and cash equivalents and notes receivable from related parties that are readily convertible to cash.

⁽¹⁶⁾ Return on unitholders' / shareholders' equity - net earnings less preferred share dividends for the period, if applicable, divided by average book value of unitholders' / shareholders' common equity (shareholders' equity excluding preferred shares) for the period. This calculation is annualized.

⁽¹⁷⁾ Return on invested capital - net earnings plus total interest charges, net of taxes for the period divided by average book value of total capital (unitholders' / shareholders' equity, non-controlling interest and net debt) for the period. This calculation is annualized.

⁽¹⁸⁾ Net debt to EBITDA - Net debt divided by EBITDA (current quarter plus three (3) previous quarters). Prior to Q3 2006, we use Pro forma EBITDA (current quarter plus (3) previous quarters) in this calculation.

⁽¹⁹⁾ Interest coverage - Operating revenues less expenses plus other income (expense) divided by interest charges (current quarter plus three (3) previous quarters). Operating revenues less expenses and interest in this calculation are not on a pro forma basis.

⁽²⁰⁾ Cash flow to interest - Cash from operating activities (before change in operating assets and liabilities) divided by interest charges (current quarter plus three (3) previous quarters). Cash flow from operating activities and interest in this calculation are not on a pro forma basis.

BELL ALIANT REGIONAL COMMUNICATIONS INCOME FUND
NON-GAAP FINANCIAL MEASURES
Supplementary Information (unaudited)
Distributable cash
(Millions of dollars, except as otherwise indicated)

	2007			2006 ⁽⁶⁾					
	Q2 YTD	Q2	Q1	Total	Q4	Q3	Q2 YTD	Q2	Q1
Reconciled to EBITDA⁽⁷⁾ / Pro forma EBITDA⁽⁷⁾									
EBITDA ⁽⁷⁾ / Pro forma EBITDA ⁽⁷⁾	\$707.6	\$358.1	\$349.5	\$1,446.7	\$363.9	\$366.7	\$716.1	\$363.2	\$352.9
Cash funding of current service cost for net benefit plans ⁽²²⁾	(33.3)	(16.9)	(16.4)	(63.4)	(16.5)	(16.3)	(30.6)	(14.7)	(15.9)
Pro forma adjustments not reflected in EBITDA prior to Q3 2006 ⁽²³⁾	-	-	-	2.8	-	-	2.8	1.4	1.4
Cash taxes included in EBITDA ⁽²⁴⁾	9.3	4.2	5.1	10.5	5.2	4.7	0.6	0.3	0.3
Fund expenses ⁽²⁵⁾	(3.2)	(2.3)	(0.9)	(1.0)	(1.0)	-	-	-	-
Non-controlling interest ⁽²⁶⁾	-	-	-	(65.3)	(16.8)	(14.5)	(34.0)	(17.4)	(16.6)
	680.4	343.1	337.3	1,330.3	334.8	340.6	654.9	332.8	322.1
Other income (expenditures) ⁽²⁷⁾	(3.6)	(2.7)	(0.9)	(1.8)	0.1	(0.4)	(1.5)	(0.8)	(0.7)
Interest expense ⁽²⁸⁾	(76.0)	(38.3)	(37.7)	(138.5)	(32.3)	(34.6)	(71.6)	(35.0)	(36.6)
Normalized cash taxes ⁽²⁴⁾	(3.5)	(1.8)	(1.7)	(6.8)	(1.7)	(1.7)	(3.4)	(1.7)	(1.7)
Capital expenditures ⁽²⁹⁾	(258.7)	(143.4)	(115.3)	(496.9)	(126.5)	(126.4)	(244.0)	(136.0)	(108.0)
Distributable cash of discontinued operations ⁽³⁰⁾	12.2	3.3	8.9	33.8	9.6	8.4	15.8	8.2	7.6
Distributable cash⁽²¹⁾	\$350.8	\$160.2	\$190.6	\$720.1	\$184.0	\$185.9	\$350.2	\$167.5	\$182.7
Reconciled to cash from (used in) operating activities									
Cash from (used in) operating activities	\$584.5	\$332.8	\$251.7	\$382.6	\$271.6	\$111.0			
Add (deduct):									
EBITDA adjustments for July 1 - 7 ⁽³¹⁾	-	-	-	11.1	-	11.1			
Operating items funded through cash reserves or borrowing:									
Debt prepayment premiums	-	-	-	147.8	-	147.8			
Change in operating assets and liabilities (working capital)	(14.6)	(41.3)	26.7	44.9	13.7	31.2			
Pension deficit funding ⁽²²⁾	16.7	8.2	8.5	29.3	15.3	14.0			
Restructuring and other charges	1.4	0.9	0.5	4.0	0.2	3.8			
Cash taxes in excess of normalized levels ⁽²⁴⁾	5.8	2.4	3.4	6.5	3.5	3.0			
Current income tax expense (recovery)	2.4	(3.2)	5.6	10.8	15.4	(4.6)			
Capital expenditure and interest adjustments for July 1 - 7 ⁽³¹⁾	-	-	-	(1.9)	-	(1.9)			
Capital expenditures ⁽²⁹⁾	(258.7)	(143.4)	(115.3)	(259.7)	(131.1)	(128.6)			
Non-cash items in interest and other expense (income) ⁽²⁷⁾	4.0	2.7	1.3	(2.0)	(2.0)	-			
Fund expenses ⁽²⁵⁾	(3.2)	(2.3)	(0.9)	(1.0)	(1.0)	-			
Non-controlling interest in distributable cash ^{(28) (32)}	-	-	-	(21.0)	(11.4)	(9.6)			
Cash from operating activities of discontinued operations ⁽³⁰⁾	12.5	3.4	9.1	18.5	9.8	8.7			
Distributable cash⁽²¹⁾	\$350.8	\$160.2	\$190.6	\$369.9	\$184.0	\$185.9			

(21) The term Distributable cash does not have any standardized meaning prescribed by Canadian GAAP. It is therefore unlikely to be comparable to similar measures presented by other issuers. Distributable cash is presented on a consistent basis from period to period. We define distributable cash as EBITDA less (i) cash payments for pension current service costs and other employee benefit plans to the extent not already deducted in determining EBITDA; (ii) cash interest expense; (iii) capital expenditures; (iv) other cash costs that may be incurred to the extent not deducted in determining EBITDA; (v) a normalized level of cash taxes that reflects a level of capital taxes that will be achieved once announced provincial tax rate reductions come into effect in future years; (vi) expenses incurred by the Fund as these are not included in the EBITDA of Bell Aliant Holdings LP; and (vii) the portion of our consolidated Distributable cash that is generated for the benefit of the non-controlling (minority) interest in our controlled subsidiaries.

Certain other items may be added to EBITDA to determine Distributable cash for a period: (i) the total cash taxes that have been deducted in determining EBITDA since we only deduct a normalized amount, as described above, in determining Distributable cash; (ii) other cash income, such as interest income; (iii) adjustments for certain one-time or other normalizing items; and (iv) the Distributable cash generated by discontinued operations.

Distributable cash is presented on a fully diluted basis (i.e. without deduction for a minority interest that Bell Canada holds in the subsidiaries of Bell Aliant Holdings LP). For periods prior to Q3 2006, the quarterly allocation of annual items below Pro forma EBITDA is based on management's estimates.

From a cash flow perspective, Distributable cash can similarly be defined as cash from operating activities plus operating items funded through cash reserves or borrowings, such as changes in operating assets and liabilities (working capital), pension deficit funding, restructuring and other charges and cash taxes in excess of normalized levels; plus amounts for current income tax provisions, less capital expenditures, Fund expenses and less the portion of Distributable cash that is attributable to minority holders (other than Bell Canada) in controlled subsidiaries. For Q3 2006 we also had adjustments to reflect the difference between EBITDA, capital expenditures and interest expense on an 'as reported' and 'pro forma' basis to account for the period from July 1 - July 7, 2006, as well as \$147.8 million in debt prepayment premiums that were expensed in the quarter but funded out of cash reserves or borrowing. Distributable cash should not be confused with cash from operating activities which is the most comparable Canadian GAAP financial measure.

We use Distributable cash, among other measures, to assess the financial performance of our ongoing business. It should not be seen as a measure of liquidity or as a substitute for comparable metrics prepared in accordance with GAAP. We believe that certain investors and analysts use Distributable cash to measure Bell Aliant Holdings LP's and the Fund's, as well as other open-ended trusts', ability to generate a sustainable return for unitholders.

(22) The cash funding requirement related to current service costs for net benefit plans for the period. The portion of cash funding required for net benefit plans cost that exceeds current service cost will be funded through cash reserves or borrowing.

(23) Pro forma adjustments relating to the future mode of operations of Bell Aliant Holdings LP, namely the wireless outsourcing agreement with Bell Canada and the elimination of certain public company costs of Bell Nordiq Group Inc., would have added \$1.4 million to pro forma EBITDA in each of the first two quarters of 2006. After July 7, 2006, the adjustments are not required as these items are reflected in actual results.

(24) EBITDA and Pro forma EBITDA are net of expenses for certain capital taxes. These are added back in the Distributable cash reconciliation because only a normalized level of these cash taxes (to reflect future announced rate reductions) is deducted in determining our Distributable cash. The remainder of these taxes actually paid will be funded through cash reserves or borrowing.

(25) Cash expenses of Bell Aliant Trust and Bell Aliant Income Fund.

(26) Prior to Q1 2007, the proportionate share of the EBITDA of Bell Nordiq Group Inc. and, prior to Q3 2006, the proportionate share of the EBITDA of AMP, that was attributable to the non-controlling interest in these businesses was not available to the Fund in order to determine Distributable cash and therefore was deducted.

(27) Other income (expenditures) represents the cash portion of other income and expenditures. Losses and fees associated with our accounts receivable securitization program are included as other expenditures. To the extent that other income and expenditures include non-cash amounts (such as amortization charges) they are excluded from Distributable cash in the period.

(28) For periods after Q2 2006, represents the actual cash interest expense incurred, net of that portion attributable to the minority holders of Bell Nordiq Group Inc. (before Q1 2007) and AMP (before Q3 2006). For periods prior to Q3 2006, represents management's estimate of interest expense, assuming total drawn debt of \$2.6 billion for Bell Aliant LP at an estimated interest rate of 5.5 per cent. Interest expense also includes Bell Aliant Holdings LP's proportionate share of interest expense for Bell Nordiq Group Inc. and AMP and is consolidated with interest expense of the Fund.

(29) For periods after Q2 2006, represents capital expenditures excluding that portion attributable to the minority holders of Bell Nordiq Group Inc. (before Q1 2007) and AMP (before Q3 2006). For purposes of the reconciliation to cash from operating activities, the full amount of capital expenditures is deducted from the cash flow statement and the non-controlling interest portion of total Distributable Cash is deducted separately under Non-controlling interest in Distributable cash. See note 32 below. For periods prior to Q3 2006, represents management's estimate of Pro forma capital expenditures for Bell Aliant Holdings LP, had it been in operation since January 1, 2005.

(30) The operations of SalesBridge Canada Inc. and Aliant Directory Services have been restated in discontinued operations. Their contribution to Distributable cash is shown separately.

(31) The cash from operating activities, as reported, reflects the start date for Bell Aliant Holdings LP of July 7, 2006, prior to which it reflects only Aliant's operations. Distributable cash, on the other hand, is presented as if Bell Aliant Holdings LP operated in its current state for the entire quarter. Therefore, we add EBITDA and subtract capital expenditures and interest costs for the period July 1 to 7, 2006.

(32) Non-controlling interest in Distributable cash is that proportionate share of Distributable cash generated by Bell Nordiq Group Inc. (before Q1 2007) and AMP (before Q3 2006) attributable to their respective minority holders.

BELL ALIANT REGIONAL COMMUNICATIONS INCOME FUND
Supplementary Information (unaudited)
(Millions of dollars, except as otherwise indicated)
NON-GAAP FINANCIAL MEASURES
Pro forma capital expenditures and Pro forma operating revenues
Pro forma capital expenditures ⁽³³⁾

Capital expenditures, as reported
 Aliant Wireless Operations and DownEast Ltd.
 Bell Canada Regional Wireline Operation
 Bell Nordiq Group Inc.

Pro forma capital expenditures ⁽³³⁾
Pro forma operating revenues ⁽³⁴⁾

Operating revenues, as reported
 Aliant Wireless Operations and DownEast Ltd.
 Bell Canada Regional Wireline Operation
 Bell Nordiq Group Inc.
 Intercompany eliminations

Pro forma operating revenues ⁽³⁴⁾

	2006 ⁽⁶⁾				
Total	Q4	Q3	Q2	Q1	
\$445.0	\$131.1	\$128.6	\$104.4	\$80.9	
(22.8)	-	-	(13.6)	(9.2)	
67.8	-	2.8	35.7	29.3	
27.5	-	0.8	15.6	11.1	
\$517.5	\$131.1	\$132.2	\$142.1	\$112.1	
\$2,684.3	\$837.3	\$802.8	\$516.5	\$527.7	
(194.3)	-	(7.4)	(95.9)	(91.0)	
623.4	-	22.8	304.1	296.5	
189.3	-	7.0	92.0	90.3	
(3.5)	-	(0.1)	(1.8)	(1.6)	
\$3,299.2	\$837.3	\$825.1	\$814.9	\$821.9	

⁽³³⁾ The term Pro forma capital expenditures does not have any standardized meaning prescribed by Canadian GAAP. It is therefore unlikely to be comparable to similar measures presented by other companies. Pro forma capital expenditures is presented on a consistent basis from period to period.

Pro forma capital expenditures represents capital expenditures adjusted to reflect the pro forma expenditures to generate the results of operations related to the net assets bought and sold under the Arrangement had it occurred on January 1, 2005. Therefore, Pro forma capital expenditures represents capital expenditures of the predecessor company, Aliant, excluding capital expenditures related to Aliant's Wireless Operation and DownEast Ltd. and including capital expenditures related to the Bell Canada's Regional Wireline Operation and Bell Nordiq Group Inc.

We use Pro forma capital expenditures, among other measures, to assess the operating performance of Bell Aliant Holdings LP had it been in existence since January 1, 2005. Pro forma capital expenditures allow us to compare our operating performance on a consistent basis. We believe that certain investors and analysts use Pro forma capital expenditures to measure Bell Aliant Holdings LP's and other companies' ability to generate operating revenues from capital investments or as a common valuation measurement in the telecommunications industry.

Pro forma capital expenditures should not be confused with capital expenditures which is the most comparable Canadian GAAP financial measure.

⁽³⁴⁾ The term Pro forma operating revenues does not have any standardized meaning prescribed by Canadian GAAP. It is therefore unlikely to be comparable to similar measures presented by other companies. Pro forma operating revenues is presented on a consistent basis from period to period.

Pro forma operating revenues represents operating revenues adjusted to reflect the pro forma results of operations related to the net assets bought and sold under the Arrangement had it occurred on January 1, 2005. Therefore, Pro forma operating revenues represents operating revenues of the predecessor company, Aliant, excluding operating revenues related to Aliant's Wireless Operation and DownEast Ltd. and including operating revenues related to the Bell Canada's Regional Wireline Operation and Bell Nordiq Group Inc.

We use Pro forma operating revenues, among other measures, to assess the operating performance of Bell Aliant Holdings LP had it been in existence since January 1, 2005. Pro forma operating revenues allow us to compare our operating performance on a consistent basis. We believe that certain investors and analysts use Pro forma operating revenues to measure Bell Aliant Holdings LP's and other companies' ability to generate growth or as a common valuation measurement in the telecommunications industry.

Pro forma operating revenues should not be confused with operating revenues which is the most comparable Canadian GAAP financial measure.

BELL ALIANT REGIONAL COMMUNICATIONS INCOME FUND
NON-GAAP FINANCIAL MEASURES
Supplementary Information (unaudited)
Operating income and EBITDA
(Millions of dollars, except as otherwise indicated)

	2007		2006 ⁽⁶⁾				
	Q2	Q1	Total	Q4	Q3	Q2	Q1
Operating income ⁽³⁵⁾							
Operating revenues	\$825.4	\$851.4	\$2,684.3	\$837.3	\$802.8	\$516.5	\$527.7
Expenses	769.6	679.8	2,133.5	651.3	618.5	424.8	438.9
Operating income ⁽³⁵⁾	\$55.8	\$171.6	\$550.8	\$186.0	\$184.3	\$91.7	\$88.8
Aliant Wireless Operations and DownEast Ltd.	-	-	(94.7)	-	(4.7)	(45.1)	(44.9)
Bell Canada Regional Wireline Operation	-	-	215.3	-	12.4	104.4	98.5
Bell Nordiq Group Inc.	-	-	61.2	-	2.2	29.8	29.2
Pro forma operating income ⁽³⁵⁾	\$55.8	\$171.6	\$732.6	\$186.0	\$194.2	\$180.8	\$171.6
EBITDA ⁽³⁶⁾							
Operating income ⁽³⁵⁾	\$55.8	\$171.6	\$550.8	\$186.0	\$184.3	\$91.7	\$88.8
Add:							
Net benefit plans cost	28.3	29.5	99.7	25.9	26.0	23.6	24.2
Depreciation and amortization	273.1	147.9	483.8	151.8	141.5	91.8	98.7
Restructuring and other charges	0.9	0.5	13.2	0.2	3.8	8.9	0.3
EBITDA ⁽³⁶⁾	\$358.1	\$349.5	\$1,147.5	\$363.9	\$355.6	\$216.0	\$212.0
Aliant Wireless Operations and DownEast Ltd.	-	-	(120.5)	-	(4.7)	(58.0)	(57.8)
Bell Canada Regional Wireline Operation	-	-	327.1	-	12.4	160.3	154.4
Bell Nordiq Group Inc.	-	-	92.6	-	3.4	44.9	44.3
Pro forma EBITDA ⁽³⁶⁾	\$358.1	\$349.5	\$1,446.7	\$363.9	\$366.7	\$363.2	\$352.9

⁽³⁵⁾ The terms operating income and Pro forma operating income do not have any standardized meaning prescribed by Canadian GAAP. They are therefore unlikely to be comparable to similar measures presented by other companies. Operating income and Pro forma operating income are presented on a consistent basis from period to period.

Operating income represents operating revenues less expenses. Pro forma operating income represents operating income adjusted to reflect the pro forma results of the operations related to the net assets bought and sold under the Arrangement had it occurred on January 1, 2005. Therefore, Pro forma operating income represents operating income of the predecessor company, Aliant, excluding operating income related to Aliant's Wireless Operation and DownEast Ltd. and including operating income related to Bell Canada's Regional Wireline Operation and Bell Nordiq Group Inc.

We use operating income, among other measures, to assess the operating performance of our ongoing business. We use Pro forma operating income, among other measures, to assess the operating performance of Bell Aliant Holdings LP had it been in existence since January 1, 2005, which allows us to compare our operating performance on a consistent basis. We believe that certain investors and analysts use operating income and Pro forma operating income to measure Bell Aliant Holdings LP's and other companies' ability to generate growth or as a common valuation measurement in the telecommunications industry.

Operating income and Pro forma operating income should not be confused with operating revenues or expenses which are the most comparable Canadian GAAP financial measures.

⁽³⁶⁾ The terms EBITDA (earnings before interest, taxes, depreciation and amortization) and Pro forma EBITDA do not have any standardized meaning prescribed by Canadian GAAP. It is therefore unlikely to be comparable to similar measures presented by other companies. EBITDA and Pro forma EBITDA are presented on a consistent basis from period to period.

We define EBITDA as operating revenues less operating expenses, which means it represents operating income before depreciation and amortization expense, net benefit plans cost, and restructuring and other charges. Pro forma EBITDA represents EBITDA adjusted to reflect the pro forma results of operations related to the net assets bought and sold under the Arrangement had it occurred on January 1, 2005. Therefore, Pro forma EBITDA represents EBITDA of the predecessor company, Aliant, excluding EBITDA related to Aliant's Wireless Operation and DownEast Ltd. and including EBITDA related to Bell Canada's Regional Wireline Operation and Bell Nordiq Group Inc.

We use EBITDA, among other measures, to assess the operating performance of our ongoing businesses without the effects of depreciation and amortization expense, net benefit plans cost, and restructuring and other charges. We exclude depreciation and amortization expense and net benefit plans cost because they largely depend on the accounting methods and assumptions a company uses, as well as non-operating factors, such as the historical cost of capital investments and the fund performance of a company's pension plans. We exclude these items because they affect the comparability of our financial results and could potentially distort the analysis trends in business performance. Excluding restructuring and other charges does not imply they are necessarily non-

We use Pro forma EBITDA, among other measures, to assess the operating performance of Bell Aliant Holdings LP had it been in existence since January 1, 2005.

EBITDA and Pro forma EBITDA allow us to compare our operating performance on a consistent basis. We believe that certain investors and analysts use these measures to assess Bell Aliant Holdings LP's and other companies' ability to service debt, make capital distributions to unitholders / shareholders and to meet other payment obligations, or as a common valuation measurement in the telecommunications industry.

EBITDA and Pro forma EBITDA should not be confused with operating revenues or expenses which are the most comparable Canadian GAAP financial measures.

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About Bell Aliant

Bell Aliant (TSX:BA.UN) is one of North America's largest regional communications providers. Through its operating entities it serves customers in six Canadian provinces with innovative information, communication and technology services including voice, data, Internet, and video and value-added business solutions. Through its xwave offices, Bell Aliant also provides IT professional services in Canada and the US. Bell Aliant's 10,000 employees are committed to deliver the highest quality of customer service, choice and convenience.